

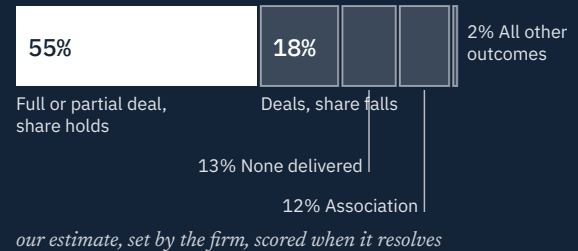


QUESTION BRIEF · CANADA · ONE-PAGE SHEET

Beyond CETA: what the EU relationship adds, and when exporters should commit

Defence access, not market access: by **31 December 2026** summit deals land and the EU share holds, **55% (8% + 47%)**, *our estimate, set by the firm, scored when it resolves.*

55% deals land, the EU share holds (8% + 47%)



EUR 2,287.9m

unclaimed, 2025.

99%

of lines duty-free.

16.5%

of exports could claim a CETA preference, 2024.

10

states yet to ratify.

THE CALL

Lines that ship direct with an origin declaration can claim CETA's saving now, with no summit needed: CETA already frees 99% of tariff lines. Fuels, gold and aluminium made 83.6% of the export rise; other goods grew 5.1%, our calculation.

WHAT THE RELATIONSHIP ADDS

One binding new door, the EU defence-loan scheme; the six drafted summit deals are press-reported and none touches a tariff.

OUR ESTIMATE

By 31 December 2026, summit deals land and the EU share holds: 55% (8% full package plus 47% partial), a derived sum; each part is our estimate, set by the firm, scored when it resolves.

THE LIMIT

The trade figures stop at July; the six deals come from a press report of a draft.

To end-2026 the futures turn on the summit's delivery and the EU export share.

55% Summit deals land and the EU share holds (8% + 47%, a derived sum)

8% + 47%: a derived sum of the two futures under the bracket

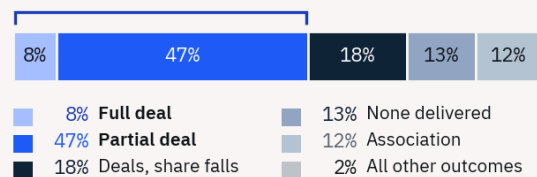


EXHIBIT 16 · CANADA
STRATURE.NET

STRATURE

Source: Strature, proposed by the firm: our estimate, set by the firm, scored when it resolves; retrieved 3 Oct 2026.

YOUR QUESTION

1. What does the special relationship give, and should you wait for it? → Part I

OPTIONS TO CONSIDER

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1. An exporter whose line ships direct and carries an origin declaration could consider claiming CETA now on every qualifying line. Signpost: the summit, 29-30 October 2026.

Signed for and on behalf of the corporation: **Milad Naeimi · Principal** · Strature Geopolitical Prospects & Strategy Inc., Toronto
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